

Smart. Automated. Proven.

AUTOMATED INVENTORY MANAGEMENT

TERSO™
SOLUTIONS, INC.

51
Employees

Over **2,100**
Global
Implementations

Subsidiary of



Founded in
2005

27 Patents
received

Facilities in
Madison, Wisconsin
Mannheim, Germany



ABOUT TERSO SOLUTIONS

OVER 2,100 GLOBAL IMPLEMENTATIONS

Medtronic

OM Owens
& Minor

CardinalHealth

WRIGHT
FOCUSED EXCELLENCE

TECSYS®

TrackCore
Implant Tracking Simplified™

straumann
simply doing more

Promega

CHAMPION
HEALTHCARE TECHNOLOGIES

Dentsply
Sirona

Medacta
International

Endologix

NUVASIVE®
Speed of Innovation™

MD Anderson
Cancer Center

Alcon
A Novartis
Division

MACS
Miltenyi Biotec

MedKeeper

St. Jude Children's
Research Hospital

STOWERS INSTITUTE
FOR MEDICAL RESEARCH

IRAD
DISPOSABLES & SUPPLIES LTD.

eppendorf

STEMCELL
TECHNOLOGIES

BLACK & VEATCH

USRetina
SOLUTIONS | ASSOCIATION | RESEARCH

ImplantBase

Nobel
Biocare™

XERAFY®

M T S
MEDICAL
TRACKING
SOLUTIONS

DTRA
Defense Threat
Reduction Agency

About Us

Company Overview

Transforming healthcare worldwide

Innovating for life.

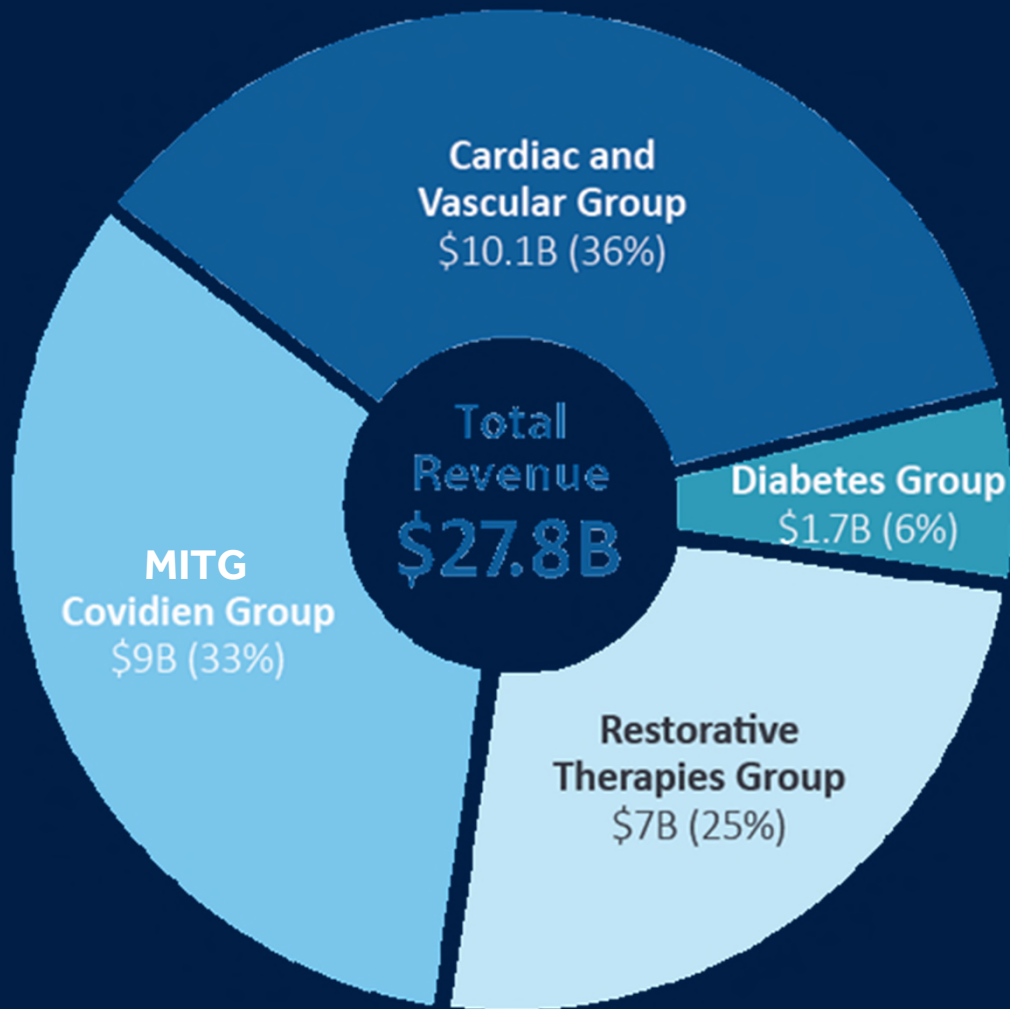


Medtronic's first logo, designed by Earl.



- Co-Founded in 1949 by Earl Bakken and Palmer Hermundslie
- Employing over 85,000
- Access in more than 160 countries
- Publically traded on NYSE

OUR BUSINESS



2014 Revenue in Billions

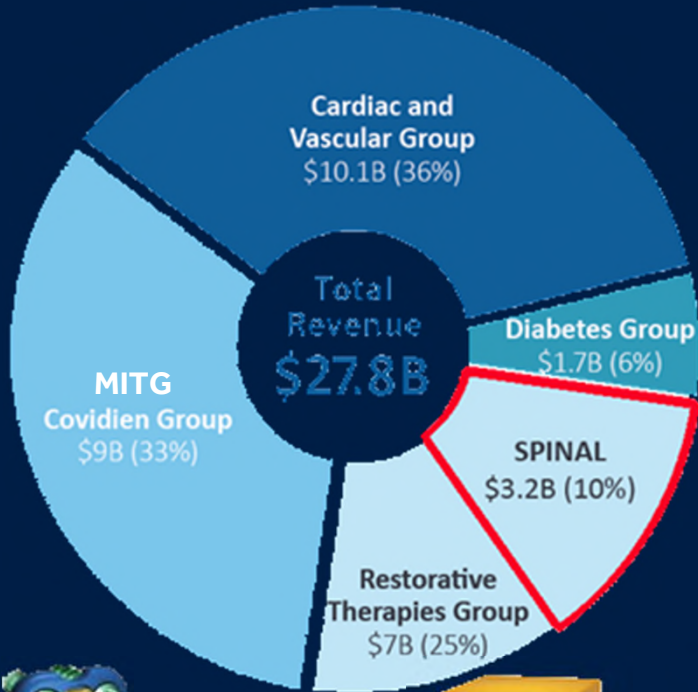
Diversified Offerings

- Cardiac and Vascular
- Restorative Therapies
- Diabetics
- Covidien Advanced and General Surgical

Invested in the Future

- 53,000+ Patents
- Over \$2 billion invested in R&D in 2014

OUR SPINE & BIOLOGICS BUSINESS



Spine Unit

- Founded in 1980
- Medtronic since 1999
- Leader in spine therapeutics
- Invested in innovation



Atlantis Translational®
Anterior Cervical Plate
System



Prestige®
Cervical Disc



Kyphon®
Balloon Kyphoplasty



Aquamantys® System
and Bipolar Sealers



PEAK
PlasmaBlade®



Vertex Select®
RECONSTRUCTION SYSTEM



MASTERGRAFT®
Ceramics



CD Horizon®
Solera®



GRAFTON®
DBM



INFUSE®
Bone Graft



MIS



O-Arm®
and Nav

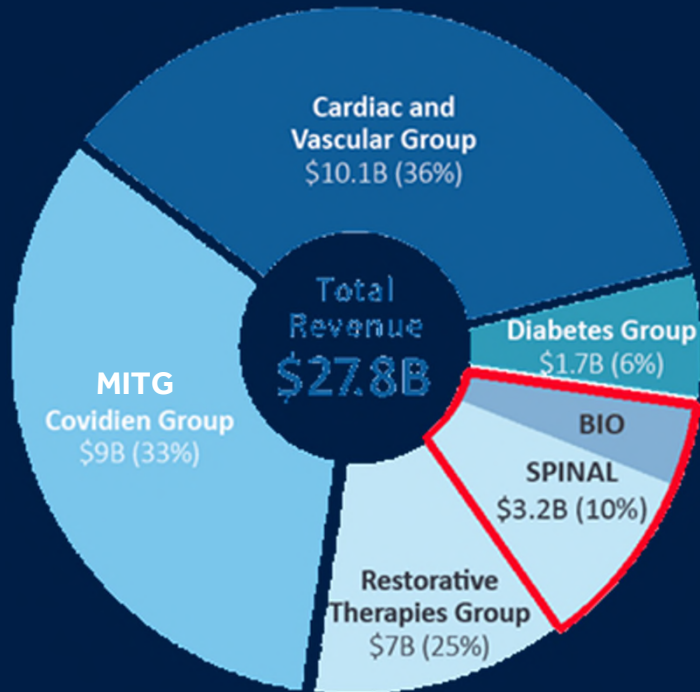


Powerease®



Midas
Rex®

OUR BIOLOGICS BUSINESS



Biologics Unit

- 43 Dedicated
- 15 PhD credentialed scientists and engineers

Focused on Innovation

1. Product Quality
2. Product Performance
3. Product Value



MASTERGRAFT®
Ceramics



INFUSE®
Bone Graft



GRAFTON®
DBMs

WHAT IS THE SMARTSTORAGE® SYSTEM?

The SMARTSTORAGE® System is a secure, automated RFID tissue tracking system

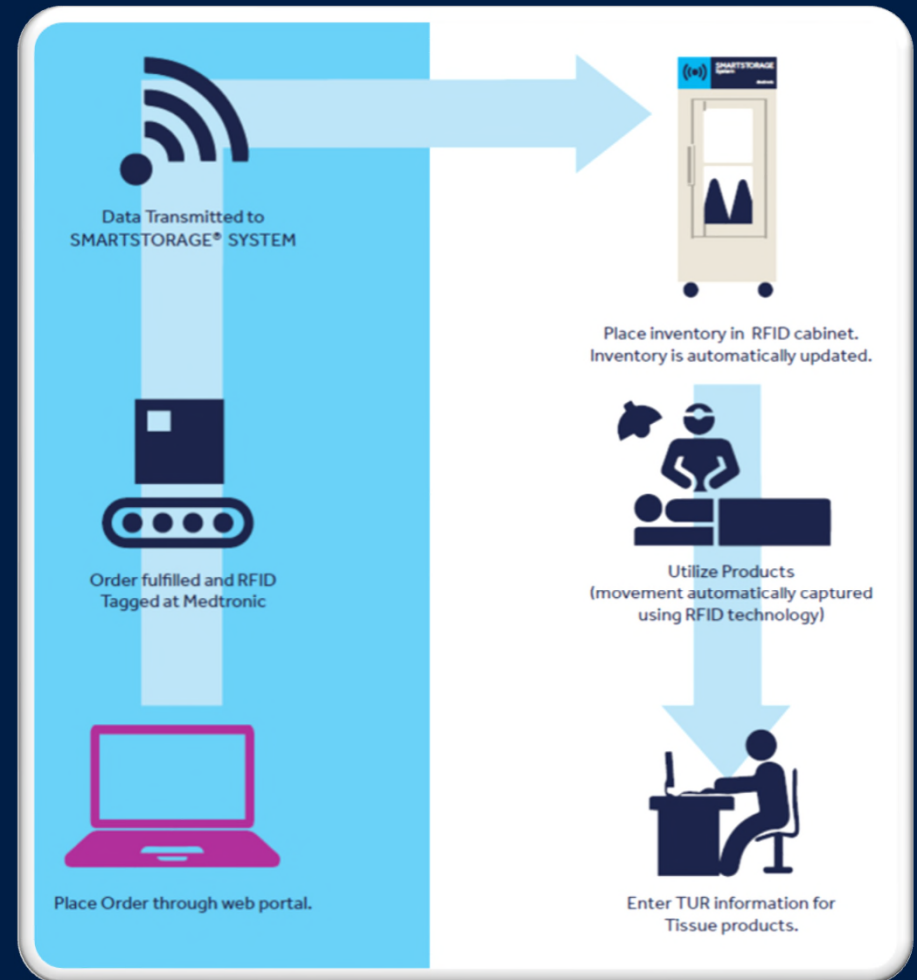
- Provides 24/7 year-round monitoring of temperature, expiration date, receipt, and usage records that *meet Joint Commission standards*
- Near Real-time Inventory Control and Awareness
- Ability to quickly compile, export, and print reports
- 24/7 Technical Support Help Line
- HIPPA Compliant*



* HIPPA Compliant because system does not allow for input of patient data

HOW DOES THE SMARTSTORAGE® SYSTEM WORK?

- **SMARTSTORAGE® System is more than just a cabinet!**
- **From shipping to utilization we help automate the entire process**



WHY IS THIS IMPORTANT TO OUR CUSTOMERS

Helps Hospitals maintain accreditation with Joint Commission (JCAHO)

Reduces cost of managing inventory

Improves efficiency with reordering of products

Allows for better remote inventory management of consignment inventory



